

# Service Offering Changes

Presented By Chris Budzich

# Changes

- Letter sent out December, 2007
- Fee will now be charged for Overhead Crane, Forklift, and WHMIS
- ALL other training and services will remain free of charge

# Fees

- Overhead Crane, Forklift - \$125/student
- WHMIS - \$60/student
- Minimum charge - \$1000/day and \$500/day

# Why Have We Changed?

- Injury rate is too high
- Allow Advisors more time to work on prevention services with members
- Reduce the overall costs to 31010 related to injuries

# Injury Rate

- Provincial TLIR of 4.7% in 2006
- 31010 TLIR is 206% higher than provincial TLIR (14.4%)
- 31010 loses an average of 28 days for every time loss claim

# Days Lost

Year	Days Lost (all claims)
2002	17956
2003	16670
2004	15476
2005	14720
2006	16652
2007 (3 <sup>rd</sup> quarter)	10844

# Days Lost

- 92318 days lost over last 5.75 years
- 420 YEARS of lost production

# Assessment Rates

- Average rate in our risk category is \$3.20 per \$100 payroll
- Some organizations are experiencing lower rates based on their performance
- 31010 needs dramatic reduction in order to move to lower risk category (200% to 120%)

# Train the Trainer

- TTT Programs will be offered regularly
- They are free of charge
- Allow organizations to train as needed

# Train the Trainer

- Provides more trainers for the industry
- 51% more students trained in Saskatchewan in 2007 due to internal trainers
- 51% fewer training days for Sask. Advisors than Man. Advisors

# Prevention Works

→ Reduction in training days allows Advisors to assist members with development and implementation of Safety Management Systems

# Prevention Works

- From 2004 to 2008, Manitoba experienced a 7% reduction in our injury rate and a 6% reduction in WCB premiums
- Saskatchewan saw a 28% reduction in injury rate and a 33% reduction in WCB premiums over the same period

# Consultation

- AMC Board of Directors and WCB presented previous information, voted in favour of the changes
- Allows for a more dedicated focus on prevention strategies



# Questions?

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