



Canada Border
Services Agency

Agence des services
frontaliers du Canada

President

Président

Ottawa, Canada
K1A 0L8

JUL 14 2009

Canadian Manufacturers & Exporters
1 Nicholas Street
Suite 1500
Ottawa, Ontario K1N 7B7

Dear Members of Canadian Manufacturers & Exporters:

Thank you for your letter dated April 13, 2009, in which you provided valuable feedback on the Canada Border Services Agency's (CBSA) Importer Admissibility Data (IAD) policy. I can assure you that your concerns are very important to the CBSA. The participation of business associations in consultative groups, such as eManifest Stakeholders Partnership Network (eSPN) is invaluable as the CBSA moves forward in our goal to modernize the border through trade facilitation while ensuring the security and prosperity of Canada.


I would like to reassure you that I have heard your concerns and that the CBSA is committed to ensuring that it considers the current business practices and how eManifest will impact the trade chain. I appreciate the ongoing commitment of Canadian business to develop solutions and strategies with the CBSA that will minimize impacts to the flow of trade, and costs to the community, without compromising security.

We recognize that it is to be expected that projects of this scale will always have impacts on our stakeholders, however it is the CBSA's intent to minimize the impacts to the extent possible on the trade community. The ongoing consultation process with industry is key to minimizing these impacts and to the success of the eManifest project and other Agency programs. We will continue to seek your input on design and implementation options over the coming weeks, and during the life of the project in order to ensure that eManifest will meet the needs of both the Government of Canada and the Canadian trade industry.

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In conclusion, again let me thank your membership for the continued input and the invaluable insight provided through our partnership. We look forward to future co-operation and feel confident that together we will make eManifest a successful project that meets the needs of both the CBSA and its many stakeholders as we develop optimal solutions that strike the right balance between trade facilitation and security.

Yours sincerely,


for/ Stephen Rigby
President
A/President