



Buhler Trading Inc., a leading and growing manufacturer of farm equipment and high-horse power tractors, is currently accepting applications for the following position:

Director of Sales – Farm King

The successful candidate will be responsible for all aspects of Sales for the Farm King product line. **As a Director of Sales you will have at least 5-10 years experience with a proven track record in sales of high value agricultural equipment and at least 5 years experience in a management role.**

Reporting to the President of Buhler Industries Inc., the incumbent is responsible for:

- ❑ Meeting sales goals and targets.
- ❑ Overseeing of the Inside Sales, Service, and Service Parts department.
- ❑ Directing activities of company field sales personnel.
- ❑ Maintain and develop international markets.
- ❑ Familiar with implementing sales programs.
- ❑ Understand wholesale and retail financing.
- ❑ Inventory Control, setting prices and calculating margins.
- ❑ Must be familiar with competitors.

This is an ideal position for a highly motivated self-starter who has drive, intelligence, self-confidence, and the determination to continually grow an expanding customer base. You must possess strong planning skills and the ability to effectively manage deadlines while multitasking daily priorities in a fast paced environment. Some travel will be required. The ideal candidate will be a team player with a strong customer focus and superior organizational skills.

We offer competitive salary and benefits. Please forward your resume in confidence to:

Michele Stanley, B.Comm, CPC
Recruitment Officer
Buhler Industries Inc.
Winnipeg, Manitoba R3T 1T2
Email: mstanley@buhler.com

Thank you for your interest, however, only those selected for an interview will be contacted.